

*PRESS RELEASE*

*See attached high resolution photo.*

***For immediate release:***

## **Hardy Diagnostics Partners with Sartorius**

***Laboratory supply manufacturer and distributor join forces with German manufacturer of microbiology products for membrane filtration.***



SANTA MARIA, CALIFORNIA, July 2, 2013 – Hardy Diagnostics, a laboratory supply distributor, recently entered into an agreement with the German manufacturing company, Sartorius, making them a strategic vendor for Hardy Diagnostics.

The partnership gives Hardy Diagnostics access to many products that fit well into the Hardy Diagnostics microbiology offering. Sartorius products are used to test the sterility of pharmaceuticals and other liquid products by membrane filtration. Membrane filtration is a microbiology technique that utilizes a fine grade membrane filter that captures bacteria that may be present in liquids. After the liquid is filtered the membrane is placed on culture media and incubated. If any microorganisms are present they will grow and appear on the membrane, seen easily with the naked eye.

“We’re excited about entering into this new relationship with Sartorius, which we know will be of benefit to both companies and the customers we serve,” said Jay Hardy, President of Hardy Diagnostics.



Sartorius is a global microbiology supply manufacture based in Germany, that has its US Headquarters in New York state. All products will continue to be shipped from one of Hardy's eight distribution centers.

## **ABOUT HARDY DIAGNOSTICS**

Hardy Diagnostics is an employee owned company that is an FDA licensed and ISO 13485 certified manufacturer of medical devices for microbiological procedures in both clinical and industrial laboratories. The company manufactures over 3,500 products for the culture and identification of bacteria and fungi from its Santa Maria, California headquarters and its Springboro, Ohio facility. Currently over 8,000 laboratories are serviced by Hardy Diagnostics throughout the nation.

The company was founded in 1980 by Jay Hardy, a Clinical Laboratory Scientist from Santa Barbara, CA. Today, Hardy Diagnostics maintains eight distribution centers throughout the U.S. and exports products through over 40 foreign distributors.

The company's mission is to partner with its laboratory customers to prevent and diagnose disease. For more information, visit [www.HardyDiagnostics.com](http://www.HardyDiagnostics.com).

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