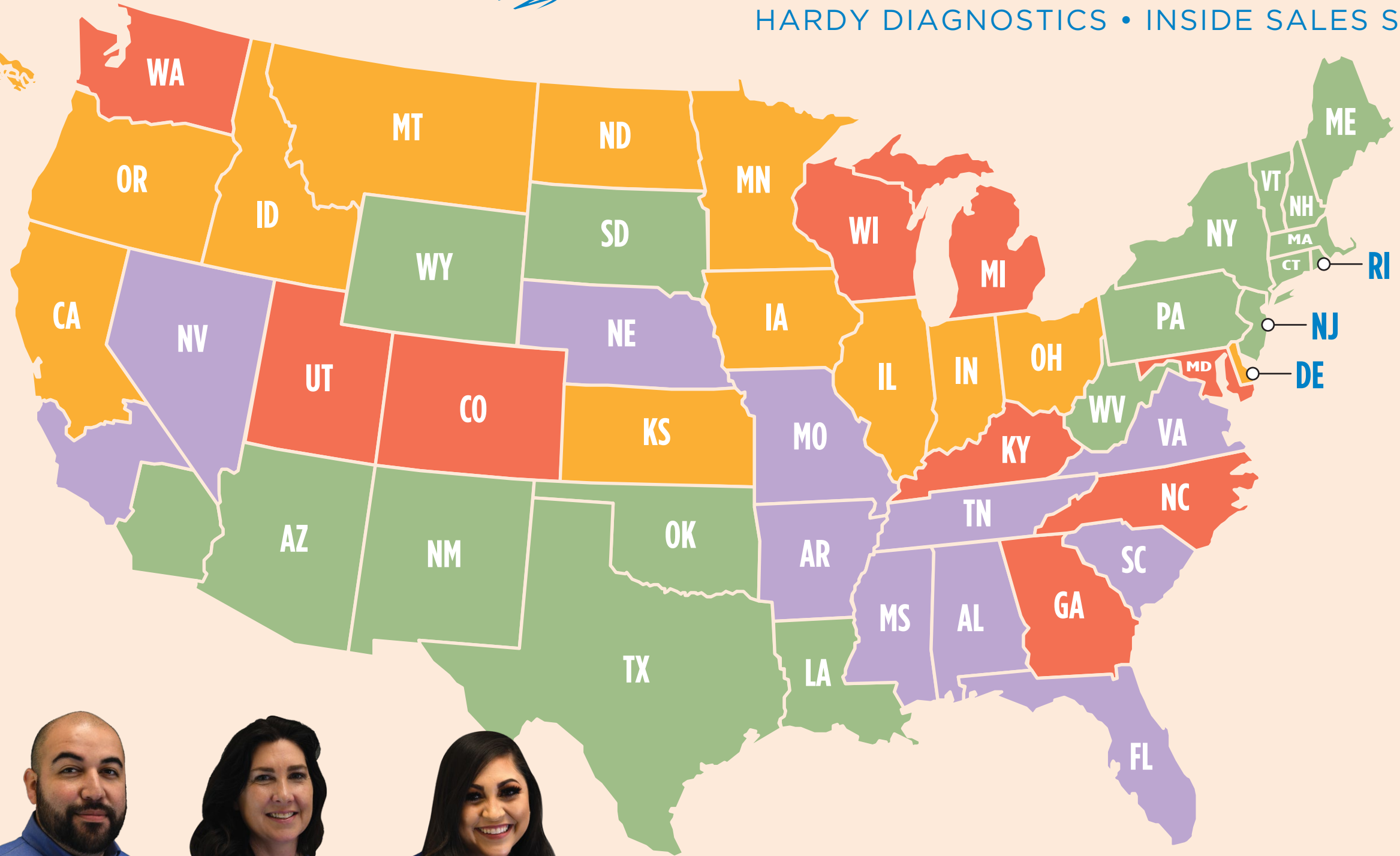


# Inside Sales Territories

HARDY DIAGNOSTICS • INSIDE SALES SPECIALISTS



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### Lab Types

- Aquaculture (AL)
- Assisted Living/Nursing Homes (ALNH)
- Blood Bank (BB)
- Beverage Laboratory (BL)
- Cannabis Labs (CBL)
- Clinic- DR Office, Group Practice Lab (CLDR)
- Clinic- Jail (CLJ)
- College (COL)
- College- Student Health (CSH)
- Dermatology Lab (DL)
- Fairs (FR)
- Hospital Infection Control (HIC)

- Molecular Biology (MB)
- Pharmacy- Non - Hospital (PM)
- Plant Tissue Culture Lab (PT)
- School- Elementary, Mid, High (SC)
- Tissue Bank (TB)
- University/College of Nursing (UN)
- University/College of Pharmacy (UP)
- Urologist Lab (UL)
- Waste Water Treatment Lab (WWT)
- Veterinary Hospital - Clinic (VC)
- Zoo (ZOO)